

# Phone Lead Practice Script (Form)

Thank you for calling \_\_\_\_\_ this is \_\_\_\_\_ how can I help you.

Sure, I can help you with that

Can I ask your name please? \_\_\_\_\_

Hi \_\_\_\_\_

So you're looking for a \_\_\_\_\_ bedroom, Is there anything specific you are looking for in your new home? \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

How many people will the apartment be for? \_\_\_\_\_

What were you looking to spend? \_\_\_\_\_

What move in date do you need? \_\_\_\_\_

Do you have any pets? \_\_\_\_\_

We currently have a lovely \_\_\_\_\_ bedroom available in your price range it comes with \_\_\_\_\_

Does that sound like what you are looking for? \_\_\_\_\_

I have an appointment available today at \_\_\_\_\_ (specify time)

Can I get your phone number? \_\_\_\_\_

Do you have an e-mail address? \_\_\_\_\_

And may I ask where you heard about us? \_\_\_\_\_

Great, is there anything about your new apartment that I haven't covered or do you have any other questions? \_\_\_\_\_

\_\_\_\_\_

I have you down for \_\_\_\_\_ at \_\_\_\_\_ Do you know where we are located? Wonderful, please take some time to check us out online. There are a lot of great resources for you there. Our website is \_\_\_\_\_

See you at your appointment, Thanks for Calling!!

Enter lead into Leasing Management Software

