

Phone Lead Practice Script (Form)

Thank you for calling _____ this is _____ how can I help you.

Sure, I can help you with that

Can I ask your name please? _____

Hi _____

So you're looking for a _____ bedroom, Is there anything specific you are looking for in your new home? _____

How many people will the apartment be for? _____

What were you looking to spend? _____

What move in date do you need? _____

Do you have any pets? _____

We currently have a lovely _____ bedroom available in your price range it comes with _____

Does that sound like what you are looking for? _____

I have an appointment available today at _____ (specify time)

Can I get your phone number? _____

Do you have an e-mail address? _____

And may I ask where you heard about us? _____

Great, is there anything about your new apartment that I haven't covered or do you have any other questions? _____

I have you down for _____ at _____ Do you know where we are located? Wonderful, please take some time to check us out online. There are a lot of great resources for you there. Our website is _____

See you at your appointment, Thanks for Calling!!

Enter lead into Leasing Management Software

