Telephone Date/Time:       Entered into RM: Yes No

Appointment Date/Time:

Walk-in Date/Time:       Representative:Joe Colborn

PROSPECT INFO

Copy of ID

Name(s): N/A

N/A

N/A

Unit Size: N/A

M/I Date: N/A

Lease Term: N/A

Price Range: $0.00

Property: N/A

Pets: No Yes: N/A

Address: N/A

Telephone: (     )     -      Alt. Phone: (     )     -

E-Mail:       Alt. E-Mail: N/A

Reason For Moving:

What They Want In A Home:

How They Heard About Us:

Toured: Yes No Apartments Toured:

Comments/Notes:

FOLLOW-UP

1st Follow-up Completed on:\_\_\_\_\_/\_\_\_\_\_/\_\_\_\_ Via: Mail Email Phone

Notes:

2nd Follow-up Completed on:\_\_\_\_\_/\_\_\_\_\_/\_\_\_\_ Via: Mail Email Phone

Notes:

3rd Follow-up Completed on:\_\_\_\_\_/\_\_\_\_\_/\_\_\_\_ Via: Mail Email Phone

Notes:

CLOSING

Did they Yes Apt #:       M/I Date:

Lease?: No Why Not?: